

# IRONWOOD

BROKERS & INSURANCE MARKETING, INC.



## WORKERS COMPENSATION PROGRAM

Ironwood offers a variety of workers compensation solutions for over 600 class codes. Our carriers and programs can offer competitive pricing with value and services such as loss prevention, claims management and group discount pricing.

We are uniquely positioned to provide workers comp solutions by the unmatched financial strength and expertise of our Insurance Carriers. We focus on middle market and large risk cases with a commitment to provide service and solutions for business owners. Each carrier provides an area of expertise in their targeted industry.

## TO GET A QUOTE

Workers Compensation:

ACCORD 130

Ironwood Supplemental

4 Years Historical Payroll

4 Years Current Value Loss Runs

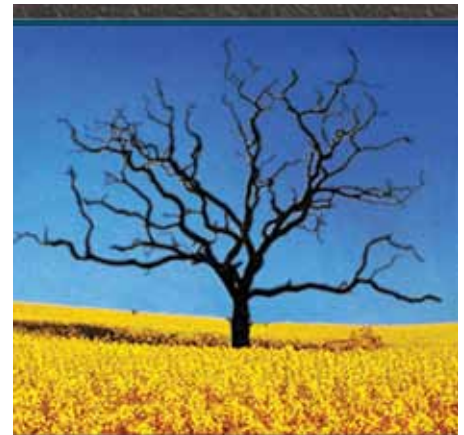
## ONLINE SUBMISSIONS & ACCESS

Please log on at [www.ironwoodbrokers.com](http://www.ironwoodbrokers.com) to read more on our programs, upload information, check status of submissions, and review current account information. Most accounts also allow for full viewing of policy documents, billings and correspondence.

Once a submission has been submitted through our online portal, you have fast and easy access to your submissions and accounts with Ironwood.

<b>CHARTIS</b>  Targeted Class of Business: <ul style="list-style-type: none"> <li>▪ Transportation</li> <li>▪ Hotels &amp; Motels</li> <li>▪ Manufacturing</li> </ul> Claims: Chartis Claims	<b>EVEREST NATIONAL</b>  Targeted Class of Business: <ul style="list-style-type: none"> <li>▪ Agricultural</li> <li>▪ Food Services</li> <li>▪ Horticulture</li> </ul> Claims: American Claims	<b>ZURICH</b>  Targeted Class of Business: <ul style="list-style-type: none"> <li>▪ Artisan Contractors</li> <li>▪ Mercantile</li> <li>▪ Professional Services</li> </ul> Claims: Zurich Claims
<b>TRAVELERS INS. CO.</b>  Targeted Class of Business: <ul style="list-style-type: none"> <li>▪ Auto Part Stores</li> <li>▪ Body Repair Shops</li> <li>▪ Tire Dealers</li> </ul> Claims: Travelers	<b>TOWER GROUP</b>  Targeted Class of Business: <ul style="list-style-type: none"> <li>▪ Food Services</li> <li>▪ Manufacturing</li> <li>▪ Professional Offices</li> </ul> Claims: Tower Claims	<b>INSURANCE COMPANY OF THE WEST</b>  Targeted Class of Business: <ul style="list-style-type: none"> <li>▪ Transportation</li> <li>▪ Street Sweeping</li> <li>▪ Landscaping &amp; Gardening</li> </ul> Claims: ICW Claims
<b>SPARTA INS. CO.</b>  Targeted Class of Business: <ul style="list-style-type: none"> <li>▪ Light Manufacturing</li> <li>▪ Transportation</li> <li>▪ Hospitality</li> </ul> Claims: Gallagher Bassett	<b>COMPANION \$100K +</b>  Targeted Class of Business: <ul style="list-style-type: none"> <li>▪ Contractors</li> <li>▪ Manufacturing</li> </ul> Claims: Athens	<b>PMA \$250K +</b>  Targeted Class of Business: <ul style="list-style-type: none"> <li>▪ Health Care</li> <li>▪ Retail</li> <li>▪ Wholesale</li> </ul> Claims: American Claims

<u>Class Code &amp; Description</u>	<u>Premium Size</u>	<u>Class Code &amp; Description</u>	<u>Premium Size</u>
0042 - Landscaping	\$ 4,412.00	5538 - Sheet Metal	\$ 49,767.00
0042 - Landscaping	\$ 10,410.00	7227 - Towing	\$ 8,893.00
2003 - Bakeries and Cracker Mfg	\$ 72,218.00	7227 - Towing	\$ 17,982.00
2501 - Clothing Mfg	\$ 7,828.00	7227 - Towing	\$ 15,619.00
3724 - Millwright Work	\$ 13,585.00	7227 - Towing	\$ 19,540.00
5140 - Electrical Wiring	\$ 92,030.00	7360 - Frieght Handlers	\$ 26,964.00
5140 & 5190 - Electrical Wiring	\$ 248,280.00	7219 - Trucking	\$ 13,657.00
5146 - Cabinet or Fixtures	\$ 6,952.00	7382 - Bus & Limo Services	\$ 11,102.00
5146 - Cabinet or Fixtures	\$ 9,750.00	7610 - Radio, Television Stations	\$ 20,823.00
5183 - Plumbing	\$ 70,177.00	8018 - Wholesale	\$ 16,946.00
5183 - Plumbing	\$ 14,920.00	8291 - Warehouse	\$ 69,797.00
5183 - Plumbing	\$ 51,502.00	8742 - Salesperson	\$ 6,952.00
5183 - Plumbing	\$ 12,367.00	8827 - Homemaker Services	\$ 20,272.00
5183 - Refrigeration Equipment	\$ 3,339.00	8827 - Homemaker Services	\$ 17,059.00
5187 - Plumbing	\$ 6,735.00	8868 - Independent Living	\$ 3,695.00
5187 - Plumbing	\$ 9,472.00	9008 - Janirotrial Services	\$ 7,939.00
5191 - Video Technician	\$ 5,374.00	9059 - Day Care Center	\$ 46,815.00
5201 - Concrete or Cement	\$ 11,172.00	9079 - Restaurants	\$ 19,373.00
5205 - Concrete or Cement Work	\$ 73,129.00	7219 - Trucking	\$ 18,750.00
5403 - Carpentry	\$ 18,289.00	9079 - Restaurants	\$ 90,821.00
5443 - Lathing	\$ 14,464.00	9079 - Restaurants	\$ 19,249.00
5446 & 5447 - Drywall	\$ 30,315.00	9085 - Residential Care Facilities	\$ 13,594.00
5447 - Wallboard	\$ 6,339.00	9154 - Theatres	\$ 16,044.00
5482 - Painting	\$ 37,884.00	9521 - Floor Covering	\$ 25,450.00
5485 - Plastering	\$ 50,054.00	9521 - Window Covering	\$ 4,838.00
5542 & 5538 - Sheetmetal	\$ 15,723.00	9586 - Barber Shops or Beauty Parl	\$ 18,735.00



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